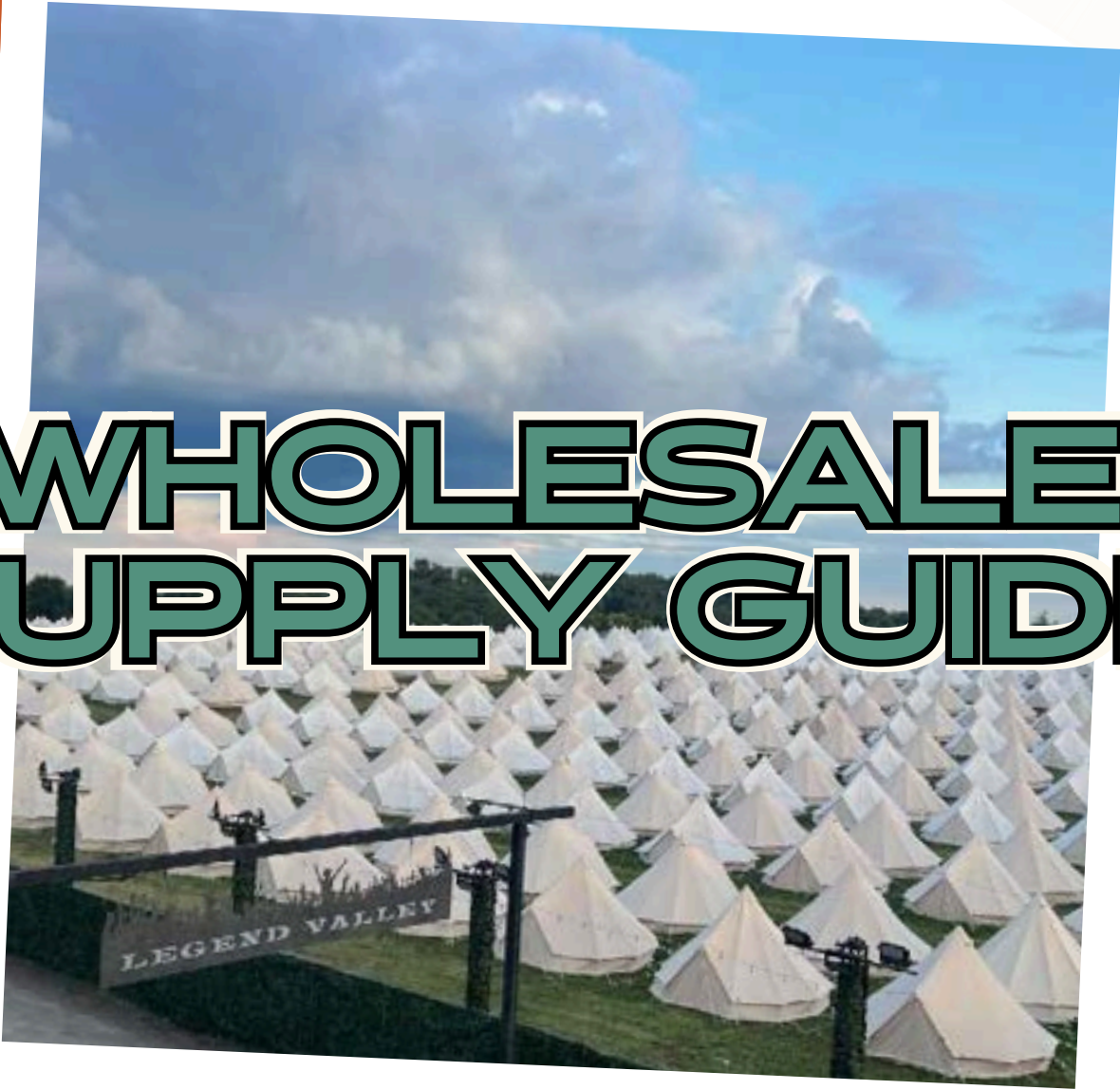




www.stouttent.com

602.845.0609

WHOLESALE SUPPLY GUIDE



15% - 35% OFF

#StoutTent



602.845.0609
CALL TODAY

CONTACT US

602-845-0609
info@stouttent.com
www.stouttent.com



#LessWallsMoreWild.

RUGGED ADVENTURE. STUNNING BEAUTY. GLAMP WITH THE INDUSTRY'S BEST.

By choosing Stout Tent as your canvas tent supplier, you have chosen a leader and expert in the glamping and canvas tent industry. We take our reputation seriously, and we promise to give you the best advice, customer service, and product you can find.

Stout Tent has earned our standing as the quality and service leader in the glamping industry. We are a woman-owned, full-service tent company that has been steadily building our client base by manufacturing, selling, and renting our canvas tents over the last decade.

We pride ourselves on our wide array of experience with other event and rental businesses, Airbnb owners, retreat operators, and a diverse range of music festivals, and multi-day wedding celebrations across the nation. We are confident that we will be able to provide you and your business with the service and products that you need as well.

We ask that you carefully read and agree to the terms and agreements of your wholesale purchase, being sure to ask any questions upfront.

Thank you for choosing Stout Tent! We're excited to work with you!



Email info@stouttent.com for a quote today!

WHOLESALE PRICING ULTIMATE SERIES

4M (13ft)

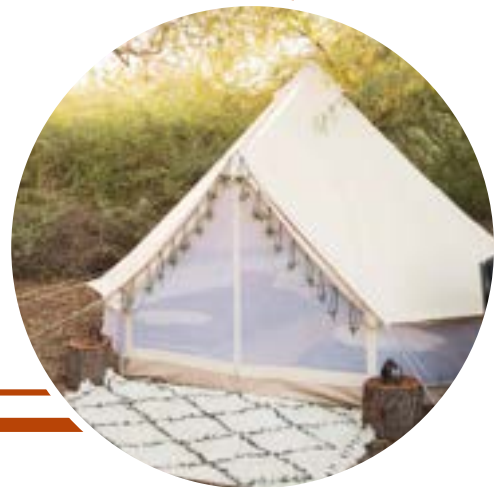
Retail	\$759.00
6+	\$645.15
15+	\$607.20
30+	\$569.25
50+	\$531.30
100+	\$493.35

PLEASE ALLOW UP TO 120 DAYS FOR SHIPPING, VOLUME DEPENDENT

STOUT BELL TENT

4M Ultimate

- 13 FEET (4M) | 8.6oz Canvas
- 17.6oz Zippable Groundsheet
- 70lbs



WHOLESALE PRICING ULTIMATE SERIES

5M (16ft)

Retail	\$899
6+	\$764.15
15+	\$719.20
30+	\$674.25
50+	\$629.30
100+	\$584.35

PLEASE ALLOW UP TO 120 DAYS FOR SHIPPING, VOLUME DEPENDENT

STOUT BELL TENT

5M Ultimate

- 16.4 FEET (5M) | 8.6oz Canvas
- 17.6oz Zippable Groundsheet
- 89.7lbs



WHOLESALE PRICING PRO SERIES

4M (13ft)

Retail	\$1,059
6+	\$900.15
15+	\$847.20
30+	\$794.25
50+	\$741.30
100+	\$688.35

PLEASE ALLOW UP TO 120 DAYS FOR SHIPPING, VOLUME DEPENDENT

STOUT BELL TENT

4M Pro

- 13 FEET (4M) | 10.8oz Canvas
- 17.6oz Zippable Groundsheet
- 76.2lbs



WHOLESALE PRICING PRO SERIES

5M (16ft)

Retail	\$1,259
6+	\$1,070.15
15+	\$1,007.20
30+	\$944.25
50+	\$881.30
100+	\$818.35

PLEASE ALLOW UP TO 120 DAYS FOR SHIPPING, VOLUME DEPENDENT

STOUT BELL TENT

5M Pro

- 16.4 FEET (5M) | 10.8oz Canvas
- 17.6oz Zippable Groundsheet
- 96.5lbs/DW



WHOLESALE PRICING

DOUBLE DOOR

PRO SERIES

5M (16ft)

Retail	\$1,359
6+	\$1,155.15
15+	\$1,087.20
30+	\$1,019.25
50+	\$951.30
100+	\$883.35

PLEASE ALLOW UP TO 120 DAYS FOR SHIPPING, VOLUME DEPENDENT

STOUT BELL TENT

5M Pro Double Door

- Double Door
- 16.4 FEET (5M) | 10.8oz Canvas
- 17.6oz Zippable Groundsheet
- 98.5lbs/DW



WHOLESALE PRICING PRO SERIES

6M (20ft)

Retail	\$1,559
6+	\$1,325.15
15+	\$1,247.20
30+	\$1,169.25
50+	\$1,091.30
100+	\$1,013.35

PLEASE ALLOW UP TO 120 DAYS FOR SHIPPING, VOLUME DEPENDENT

STOUT BELL TENT

6M Pro

- Double Door
- 20 FEET (6M) | 10.8oz Canvas
- 17.6oz Zippable Groundsheet
- 135.9lbs



WHOLESALE PRICING STARGAZER PRO

5M (16ft)

Retail	\$1,659
6+	\$1,410.15
15+	\$1,327.20
30+	\$1,244.25
50+	\$1,161.30
100+	\$1,078.35

PLEASE ALLOW UP TO 120 DAYS FOR SHIPPING, VOLUME DEPENDENT

STOUT BELL TENT

STARGAZER (Pro Series)

- Double Door
- 16.4 FEET (5M) | 10.6oz Canvas
- 17.6oz Zippable Groundsheet
- 97.2lbs



WHOLESALE PRICING OVERLAND SUNFORGER

5M (16 ft)

Retail	\$1,699
6+	\$1,444.15
15+	\$1,359.20
30+	\$1,274.25
50+	\$1,189.30
100+	\$1,104.35

PLEASE ALLOW UP TO 120 DAYS FOR SHIPPING, VOLUME DEPENDENT

STOUT BELL TENT

OVERLAND SUNFORGER

- 16.4 FEET(5M) | 10.10oz Double - Weave ARMY Duck Canvas
- 17.6oz Zippable Groundsheet
- 103.4lbs





WHOLESALE PRICING ACCESSORIES

Curved Canopy
Porch Awning

Retail: \$209



Sunshade

Retail: \$409-509



Footprint

Retail: \$109-139



Retail: \$229-309

Canvas Awning



Retail: \$179-\$249

Mushroom Tent Fly



Retail: \$179-\$249

Tan Tent Fly

Tent Accessories also qualify for a wholesale discount.
Take 20% off your entire Tent Accessories wholesale order starting at 6+ items.

Please allow up to 120 shipping, depending on quantity ordered.

ALL TENT
ACCESSORIES

20% OFF

WHOLESALE PRICING ACCESSORIES

Outdoor Rugs

Retail: \$109-\$149



Tent Accessories also qualify for a wholesale discount.
Take 20% off your entire Tent Accessories wholesale order starting at 6+ items.

Please allow up to 120 shipping, depending on quantity ordered.

Keep Growing!

Ask about our Durango event tent!

THE GLAMPING BUSINESS BLUEPRINT ONLINE Course



This is the PRO-LEVEL course that lays it all out on the table. Step-by-step, the Glamping Business Blueprint walks you through EVERYTHING you need to know to start, manage, and profit from your Glamping Business.





The Glamping Bathroom Suite

A common question when planning an outdoor glamping space is what to do about restrooms. We have a solution - The Safari Glamping Bath Suite.

The Suite sit on a 12" high wooden platform, enclosed by our Safari Tent. Total space is 12' X 10'. The shower floor is slatted Redwood.

These bathrooms can grow with you. You can set them up completely off the grid! NO water, sewer, or power hook up needed. Yet you maintain the ability to convert to on-the-grid solutions if and when they become available to you.

Promote endless hot water, a flushing toilet, and a changing area with enough room for a small bridal party to get ready. Guests can relax and fully enjoy whatever occasion brought them out to experience glamping with you.

[Learn more here!](#)



Showers run with an **on demand propane hot water** heater. Delivers steaming hot water almost immediately to your guests.

Customizations Available:
Rain Shower Head; Water Conservation Shower Pull



Classic Pedestal Sink provides the **comfort of home** with hot & cold water for hand washing & teeth brushing. 20" White Mirror above sink.

Customizations available:
Sink Cabinet; Water conservation faucet; Mirror Upgrades.



Full flushing porcelain toilet. Off the grid black tanks hold 70 flushes before service, or incorporate to septic for unlimited flushes. Compatible with composting toilet.

Customizations: Low water usage; Pedal flush; Toto toilet

THE DURANGO EVENT TENT

The Durango

Our tipi-style tents have their roots in the traditional Nordic Kata tents used by the Sami people of northern Europe. The tents are conical in shape with sturdy earth toned canvas wrapped around natural timber poles that reach 24 feet at the peak. They are made to withstand the elements with high quality weatherproof and flame retardant canvas.

The best part about adding these spacious tents to your glamping property is their versatile design. Multiple tents can be linked with walls up, down, or a combination of the two, making them the perfect option for any event during any season. With the walls raised they provide a spacious, airy event space during warmer months. Keep the walls down in the chillier months to create a warm, cozy onsite venue.

Whether you're hosting a corporate retreat, festival, or a beautiful outdoor wedding celebration, our tipi style tents will help you create an unforgettable, stunning venue for your guests that is as unique as you are..

Pricing

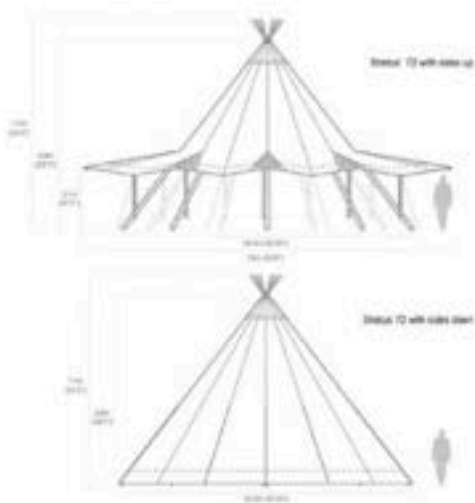
Durango rental tents start at \$4500 plus transportation and labor. Please get in touch with us for an exact quote for your location and property.

You can purchase a Durango of your own for \$18,999 or purchase three for \$48,447. Get more information at [https://stouttent.com/durango/!](https://stouttent.com/durango/)

[Learn more here!](#)



THE DURANGO EVENT TENT



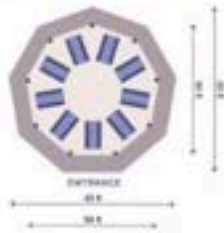
Tent Specifications

Beautiful, unique and hardy, these weatherproof tents provide you luxury and reliability. We take care of the complete install, maintenance and strike. Your only job is to enjoy yourself.

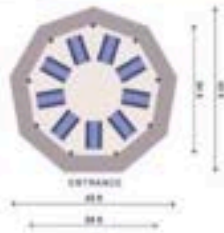
	SIDES DOWN	SIDES UP
Covered Area	893 sq ft	1,421 sq ft
Diameter	34 ft	43 ft
Height	24 ft	24 ft

FLOOR PLANS

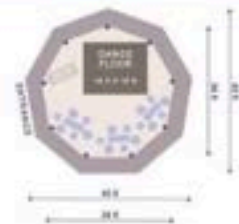
One Tipi | 72 Guests
Seat up to 72 guests at bench style tables in a circular configuration.



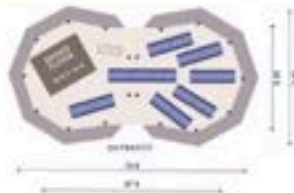
One Tipi | 72 Guests
Seat up to 72 guests at bench style tables in a circular configuration.



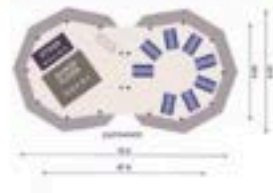
One Tipi | Party Tent!
Because a dance party is always better in a tipi. Put your bar, dance floor and lounge areas under one tipi.



Two Tipi | 128 Guests
Seat up to 128 guests at tables with benches plus the addition of a dance floor and bar.



Two Tipi | 64 Guests
Seat up to 64 guests at tables with benches in a circular configuration plus the addition of a dance floor, stage and bar.



THE DURANGO EVENT TENT



— THE DURANGO —

WHOLESALE TERMS AND AGREEMENTS

PRICING

Prices are valid only for tents placed in the **same order**. For example, if Tom placed an order for 6 tents in January, and then 25 more in August, he is **NOT** eligible to receive the pricing for 30+ tents. Even if Tom tells Stout Tent he plans to order more tents in the future, he can only receive the price break reflective of his current order. In this case Tom would receive pricing for 6+ tents in January, and 10+ tents in August.

PAYMENT

Payment for the full amount of tents, accessories, and any other products ordered is due immediately upon placing your order, in order for production to begin. Stout Tent will direct you to the wholesale page on our website, where you will be able to complete your order. We accept all major credit cards, check, or wire transfer. A convenience fee of 3% will be added to orders of \$30,000+ paid with Credit Card.

SHIPPING

Shipping is free for the first 10 tents of orders placed in the continental US. Orders with 10+ tents will be responsible for shipping charges, which will be quoted separately. We will work with our shipping provider to find the most efficient way to ship your order to you. Large orders may be palletized to reduce the shipping fee. Customers may set up their own shipping arrangements if that is preferred. Please note that Stout Tent adds a 15% charge to the total shipping rate to cover labor costs incurred.

In some cases it may be possible for us to deliver the tents if we are already scheduled to set up an event near the delivery address. This is more likely in the summer months. If you are interested in this possibility, reach out to learn about our event schedule.

INTERNATIONAL SHIPPING

Stout Tent will assist with your shipment by collecting quotes from 2 companies (AIR/OCEAN/GROUND). Customers are responsible for knowing the procedures for customs and duties in their country. Customer is responsible for payment of customs and duty.

WHOLESALE TERMS AND AGREEMENTS

RETURNS

Wholesale orders are non-refundable and are not eligible for return.

WARRANTY

Our wholesale warranty covers manufacturer defects only and is valid for 1 year. This warranty does not include any manufacturer responsibility for any incidental or consequential damages resulting from the use or misuse of the tent. If the warranty applies, the manufacturer will repair or replace, at their discretion, the tent or any part or component that is deemed defective.

This product is warranted as a Recreational Camping Tent. Warranty does not apply to tents pitched as commercial rentals, or long-term setups. Warranty does not apply to tents that have been lived in full time or used for commercial use. Stout Tent reserves the right to change products and designs without incurring any obligations to incorporate such changes into already completed products, or those in the hands of dealers or consumers. Products repaired or replaced under this warranty may or may not incorporate these

The longevity of a canvas tent depends in large part on properly maintaining the tent. Because of this, we cannot warranty commercial use tents, however, we encourage you to call us if you are experiencing problems with your tents so that we can help you find a solution.

We urge you to carefully read through our [maintenance guide](#) and reach out to us if you have questions about set up and maintenance of your tents, especially if used long term or for commercial use

[Read our full Warranty Policy here](#)

WHOLESALE TERMS AND AGREEMENTS

CUSTOMER CARE

Stout Tent encourages open communication with its customers and is happy to assist you in ordering the right tent for your needs. We will provide you with a detailed Maintenance Guide and are happy to answer emails pertaining to setup and maintenance questions.

If you are new to the business and would like (or suspect you may need) more guidance and direction in properly maintaining your tents, or managing tents for small events, please inquire about our Business Coaching Program. With this program you'll get one-on-one attention and advice from Glamping and Canvas Tent Expert, Caitlyn Stout. Coaching fees start at \$500/hr and are available in quarterly or yearly packages.

PARTNERSHIPS

A wholesale purchase is a buyer/seller relationship only and in no way creates a partnership with Stout Tent. Stout Tent acts only as a tent supplier and is not responsible or liable for customers actions or services.

MARKETING

A wholesale purchase does not grant the customer rights to use Stout Tent's photos, videos, or marketing without permission. Bell tents are beautiful to photograph and we encourage customers to invest in professional photography. Please be respectful that we have done the same.

We do provide our wholesale clients with a folder of images specifically for their use. These photos are watermarked and we ask that you give proper credit when using them. Thank you for your cooperation with this.

WHOLESALE TERMS AND AGREEMENTS



EXPEDITED ORDER

Sometimes clients can't wait for our typical lead time of 4 - 12 weeks. In these cases we may be able to offer a wholesale discount of 10% on purchases from our website, depending on our current stock of inventory. You must order 6+ tents to qualify for this option. Shipping is free in the continental USA up to 10 tents. Please contact us for a shipping quote outside the continental US.

WHITE LABELING

Interested in offering Stout Tents under your brand? We offer a white-labeling service, where we can print your logo directly onto your tents for \$35 per tent. Please note that custom white-label tents are made to order and require a 12-week lead time.

Important: If you resell your white-label tents, Stout Tent will not be responsible for any customer care services related to these products. Additionally, Stout Tent policies or warranties will not cover resold tents.

BUILD A CUSTOM TENT

Not seeing exactly what you want? We are happy to schedule a consultation to discuss your needs. We've built everything from custom size canvas tents, to color and screen prints, to sunshades, event tents, and even Glamping Bathrooms! Let's talk!

To order a prototype, Stout Tent requires a CAD rendering and a \$10,000 refundable deposit (minimum order on custom tents is 30 tents). Pricing is based on material and estimated man-hours. If you want an estimate we will need you to send us an LOI (Letter of Intent) to place an order for 30+ tents.

REACH OUT TODAY!



www.StoutTent.com

(602) 845-0609

Info@stouttent.com